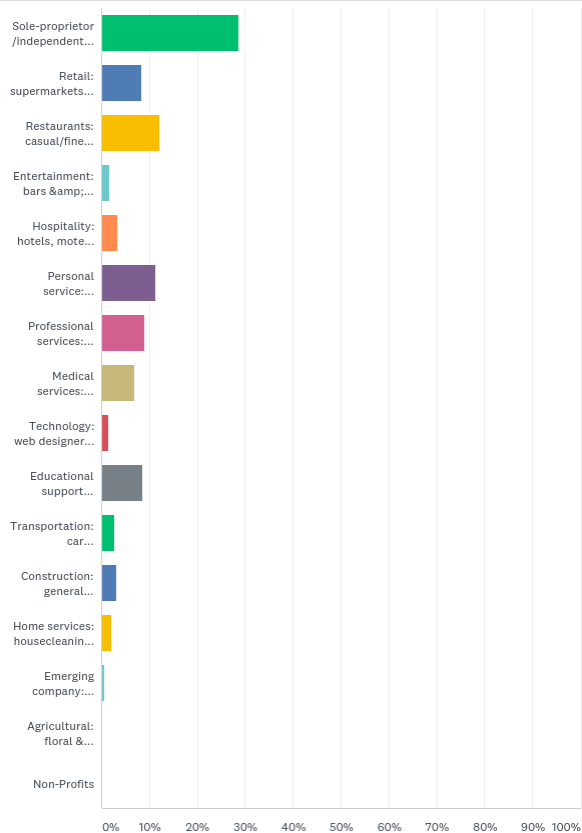


1,201 - TOTAL RESPONSES

San Mateo County COVID-19 Business Economic Impact Survey

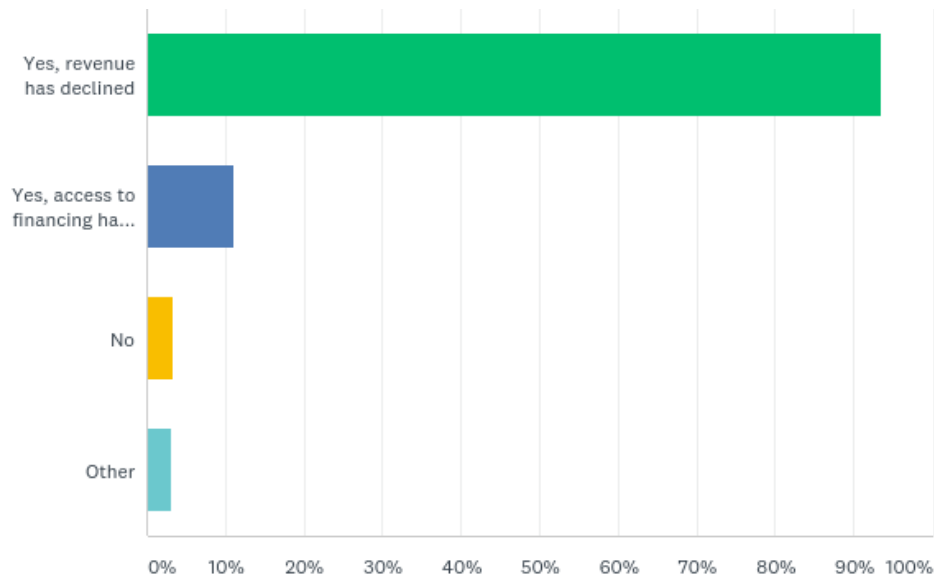
Date Created: Friday, March 20, 2020 | Survey Closed: Thursday, April 30, 2020

Q2: What kind of business do you own, manage, or operate?



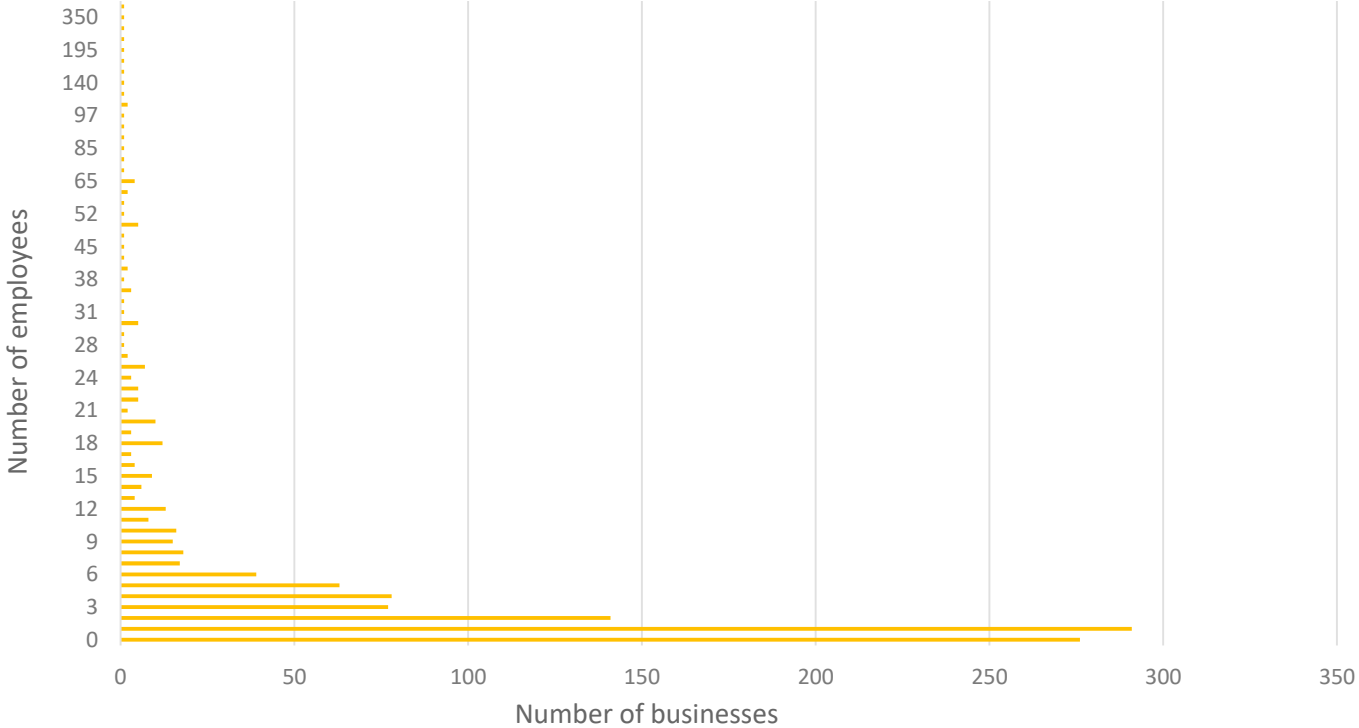
ANSWER CHOICES	RESPONSES
Sole-proprietor/independent-contractor	28.56% 343
Retail: supermarkets, drug stores, clothing/craft stores, etc.	8.41% 101
Restaurants: casual/fine dining, coffee & tea, bakeries, etc.	12.07% 145
Entertainment: bars & night clubs, etc.	1.58% 19
Hospitality: hotels, motels, conference venues, floral shops, etc.	3.41% 41
Personal service: athletic clubs/gyms, yoga studios, nail salons, beauty salons, spas, etc.	11.32% 136
Professional services: legal, accounting, web/social media, consulting, etc.	8.99% 108
Medical services: therapists, optometrist, specialized medical services, etc.	6.99% 84
Technology: web designer, IT consultant, etc.	1.50% 18
Educational support services: childcare, dance studios, recreational sports venues (bowling, badminton, car-racing, etc.)	8.58% 103
Transportation: car dealerships, gas stations, automotive repair, delivery, etc.	2.66% 32
Construction: general contractors, plumbing, HVAC, electrical, painting/dry wall, etc.	3.08% 37
Home services: housecleaning, gardening, landscaping, etc.	2.16% 26
Emerging company: venture-backed software or life sciences startup, etc.	0.67% 8
Agricultural: floral & nursery, vegetable crops, etc.	0.00% 0
Non-Profits	0.00% 0
TOTAL	1,201

Q3: Has your sales/business revenue declined, or has your access to debt or equity financing declined, since the COVID-19 restrictions were enacted in San Mateo County?

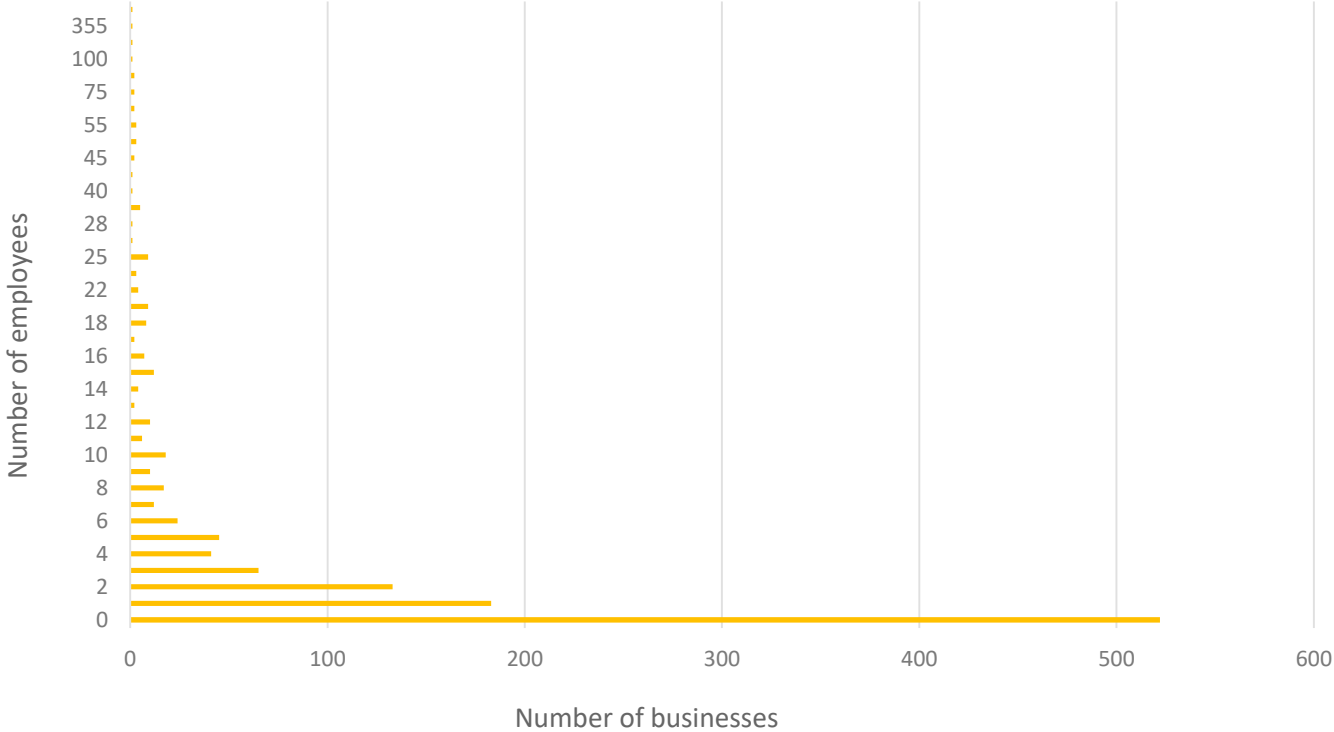


ANSWER CHOICES	RESPONSES
Yes, revenue has declined	93.59% 1,124
Yes, access to financing has declined	10.99% 132
No	3.41% 41
Other	3.16% 38
Total Respondents: 1,201	

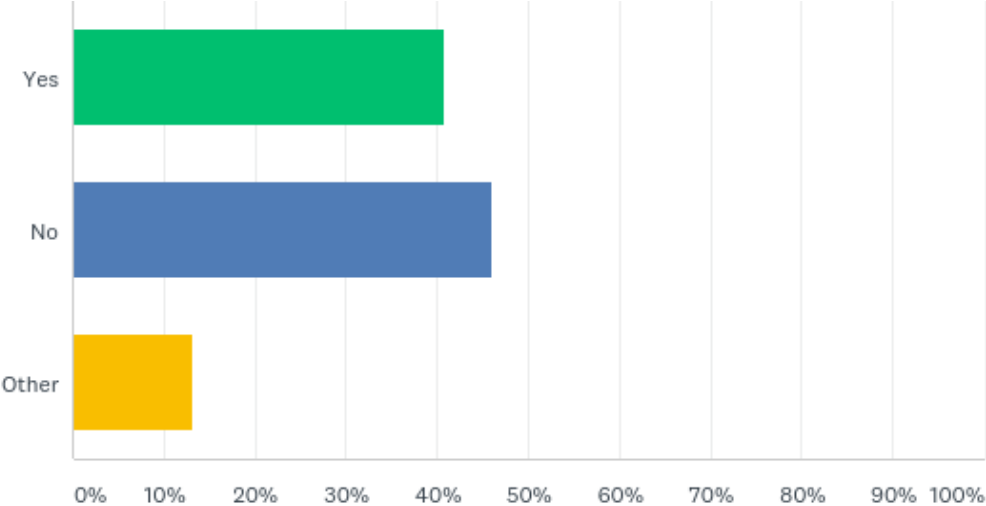
Q4: As of February 1, 2020, how many *full-time* employees did you have?



Q5: As of February 1, 2020, how many *part-time* employees did you have?

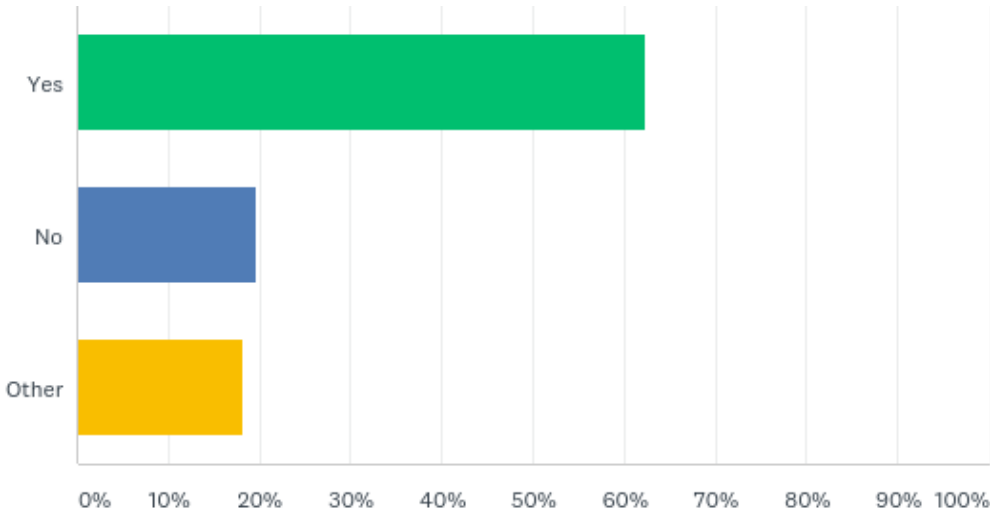


Q6: Have you eliminated any full-time and part-time positions since the COVID-19 restrictions were enacted in San Mateo County?



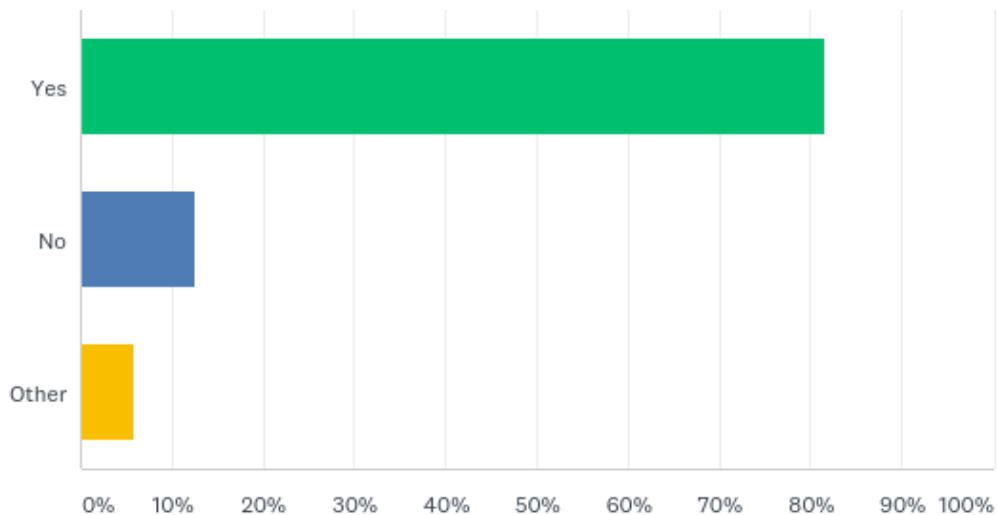
ANSWER CHOICES	RESPONSES	
Yes	40.88%	491
No	45.96%	552
Other	13.16%	158
TOTAL		1,201

Q7: Of your remaining employees, have you had to reduce their work hours in the last few weeks?



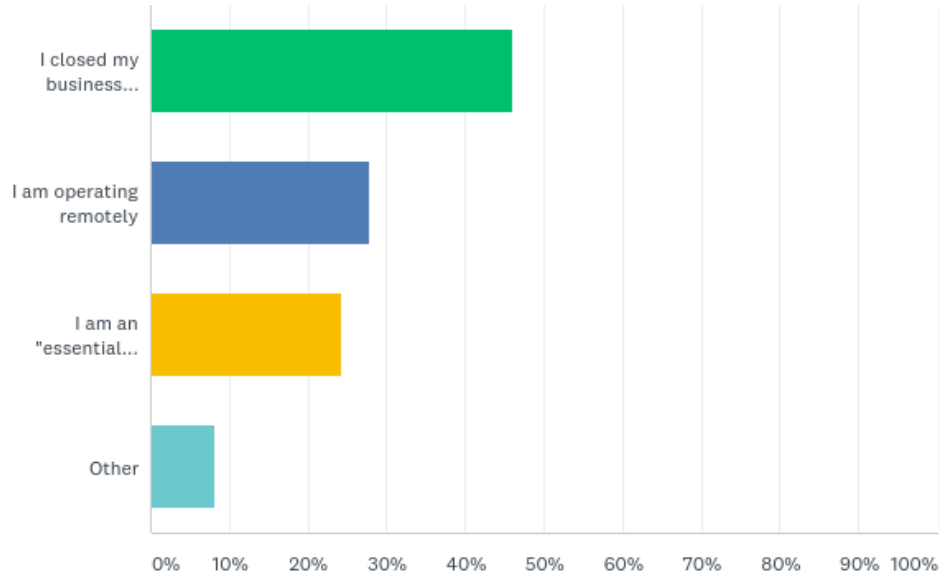
ANSWER CHOICES	RESPONSES	
Yes	62.28%	748
No	19.57%	235
Other	18.15%	218
TOTAL		1,201

Q8: Have you reduced your hours of operation since the COVID-19 restrictions were enacted in San Mateo County?



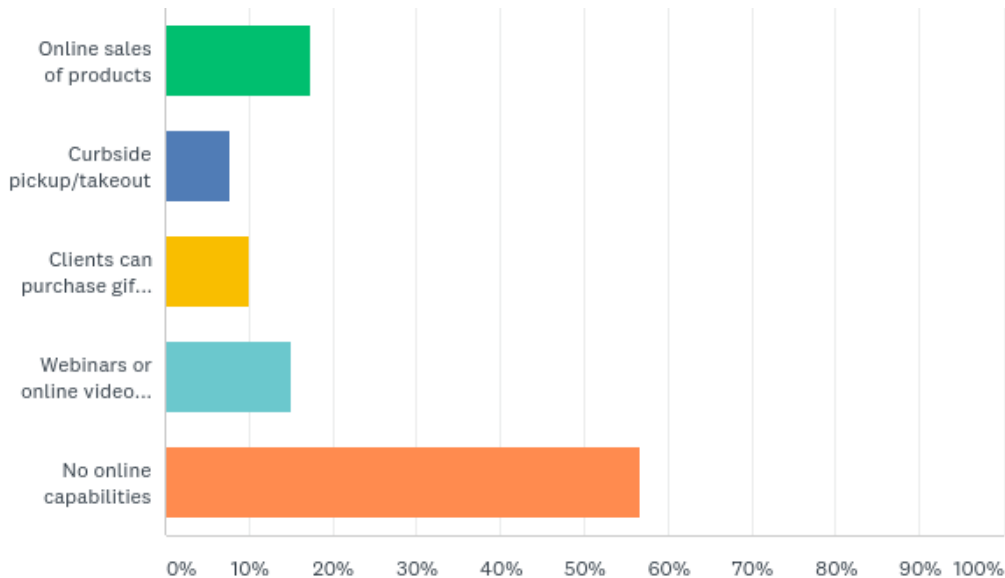
ANSWER CHOICES	RESPONSES
Yes	81.52% 979
No	12.66% 152
Other	5.83% 70
TOTAL	1,201

Q9: Has San Mateo County's Shelter in Place order closed your business completely or are you able to function remotely?



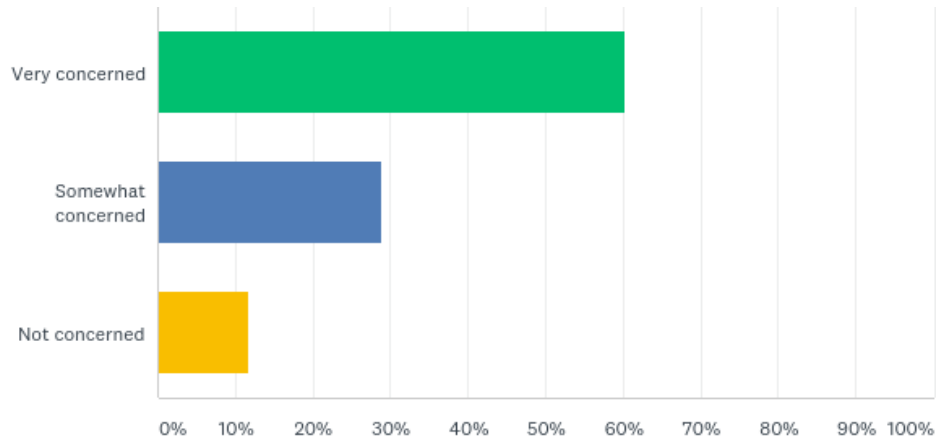
ANSWER CHOICES	RESPONSES	
I closed my business completely	45.96%	552
I am operating remotely	27.89%	335
I am an "essential business" allowed to operate	24.31%	292
Other	8.16%	98
Total Respondents: 1,201		

Q10: Does your business have online or e-commerce capabilities? Select all that apply.



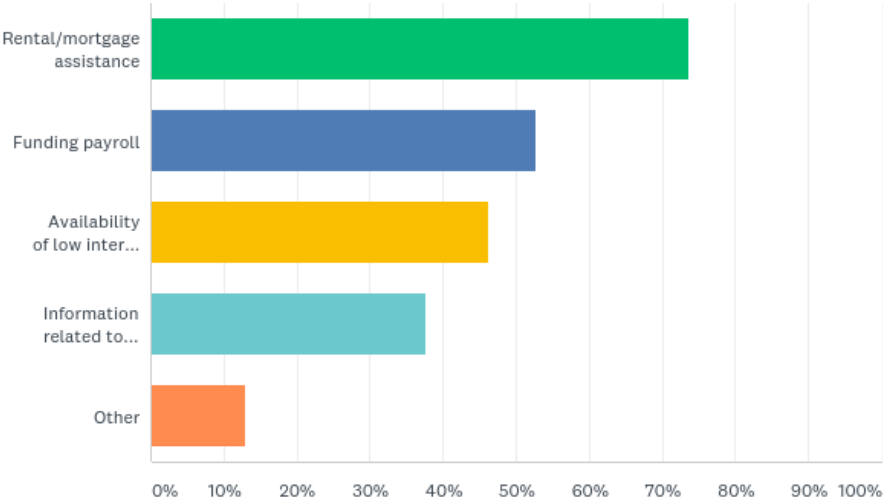
ANSWER CHOICES	RESPONSES	
Online sales of products	17.45%	127
Curbside pickup/takeout	7.83%	57
Clients can purchase gift cards	10.03%	73
Webinars or online videos of services	15.11%	110
No online capabilities	56.73%	413
Total Respondents: 728		

Q11: How concerned are you that you may have to permanently close your business due to COVID-19 impacts?



ANSWER CHOICES	RESPONSES	
Very concerned	60.28%	724
Somewhat concerned	28.89%	347
Not concerned	11.74%	141
Total Respondents: 1,201		

Q12: What support would be most helpful for your business in the near-term? Check all that apply



ANSWER CHOICES	RESPONSES
Rental/mortgage assistance	73.69% 885
Funding payroll	52.79% 634
Availability of low interest loans from the State or Federal government	46.29% 556
Information related to City, County, State, Federal policies related to COVID-19	37.64% 452
Other	13.07% 157
Total Respondents: 1,201	

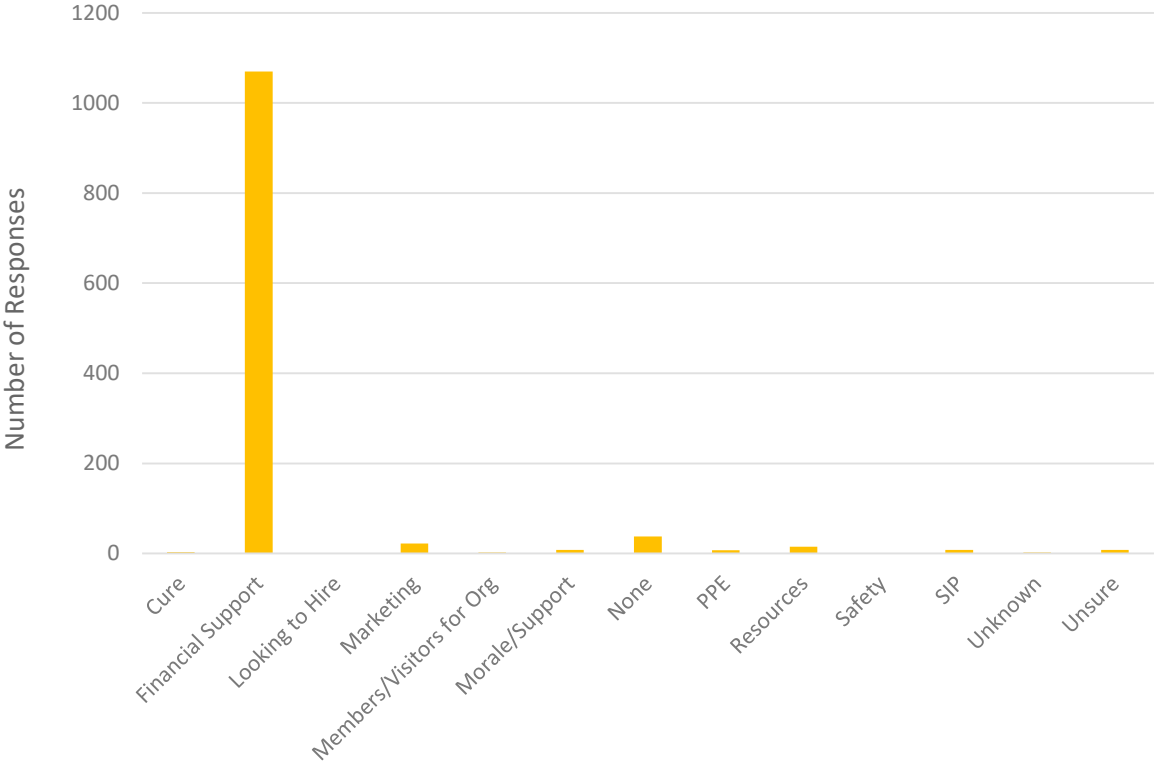
Q13: How has the COVID-19 outbreak changed your company's outlook for 2020?

“Worried about how to take care of my family when money runs out”

“Not likely we will survive this and have to completely shut down.”

“We are very concerned rather than hopeful.”

Q14: What support do you need over the next 2 months for your business to survive, be specific?



Q15: Please tell us anything else you think is important.

